

The banks of the Kennebecasis River near Bloomfield, New Brunswick, border Evelyn Cassidy's dairy farm and her Farm Stay Bed and Breakfast. Evelyn is the self-employed owner and operator of these businesses.
Evelyn makes a point of taking courses that contribute to her skills as a host and businessperson. She has studied agriculture, French, computer programs, cooking, and risk management and outdoor adventure. She has attended New Brunswick Community College, the University of New Brunswick, and is a graduate of Hampton High School.
"Being self-employed, I have to do every job involved in my work. I use math all the time," Evelyn says. For example, she must calculate costs, prices, profit, guest bills, and staff wages.

Suppose Evelyn hires two part-time employees, one to help her guide tours and one to help her with cooking and cleaning for the bed and breakfast. Each person works 5


Evelyn in the kitchen of her Farm Stay Bed and Breakfast. Evelyn also runs tours on her dairy farm where participants have the chance to sample dairy products, learn how to milk a cow, and feed a calf.
days a week. The guide makes $\$ 10.50$ an hour and works 15
hours per week. The cook/cleaner works for 25 hours in one week and makes a total of $\$ 268.75$ before taxes. How much will Evelyn pay the tour guide for one week's work? What hourly wage will Evelyn pay the cook/cleaner?

## solution

To calculate the tour guide's weekly earnings,
multiply the number of hours worked by the rate
of pay for the job.
$15 \mathrm{~h} \times \$ 10.50 / \mathrm{h}=\$ 157.50$
The tour guide will earn $\$ 157.50$ in one week,
before taxes.
To calculate the cook/cleaner's hourly wage, divide the weekly amount earned by the number of hours worked.
$\$ 268.75 \div 25=\$ 10.75$
The cook/cleaner earns an hourly wage of $\$ 10.75$.

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\begin{aligned}
& \text { Guide } \\
& { }_{s} / 0.50 / h r \times 15=\$ 157.50 \\
& \text { Cook/Cleaner } \\
& \$ \frac{268.75}{25 \mathrm{hrs}}=10.75
\end{aligned}
$$

Minimum Wage


## Gross Pay

the total amount of money earned (pay before deductions)

## Overtime

work beyond a normal work week (40 hours)
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- time and a half: your regular rate plus half of your regular rate (Rate x 1.5)
- double time: double your hourly rate (Rate $\times 2$ )
- triple time: triple hourly rate (Rate $\times 3$ )


Check out the pay statement
on page 55 and answer questions 1 to 4 .

$E X \nleftarrow 1$ : Each summer, Rick works at a home show in Halifax as a parking lot attendant. His wages this year are $\$ 9.76$ an hour and his hours of work vary from week to week. He worked 25 hours for the week August 14-20 and 35 hours for the week August 21-27.

Rick's pay statement is shown below. Check it for accuracy and correct any errors you find.

| Employee Name: Rick |  |
| :--- | :--- |
| Company:  <br> Nova Scotia Spring Ideal <br> Home Show Pay Begin Date: 14/08/2011 |  |
|  | Pay End Date: |
| $27 / 08 / 2011$ |  |

## General

| Employee ID: 999999 | Job Title: | Parking lot <br> attendant |
| :--- | :--- | :--- |
| Address: | Pay Rate: <br> Annual: | $\$ 9.76 / \mathrm{h}$ |

Hours and Earnings

| Description | Rate | Hours | Gross Earnings |
| :--- | :--- | :--- | ---: |
| Regular | $\$ 8.769 .76$ | 60 | $\$ 525.60$ |

${ }^{5} 9.76 \times 60=585.60$

TYPES OF EARNINGS
Working with a partner, discuss the following questions:

1. Make a list of the different ways people are paid.
2. What are several different types of jobs that fall into each category of pay?
3. Is there an advantage to being paid weekly rather than monthly? Why do you think most workers are not paid weekly?
4. If you worked at a job in which you earned an annual salary that was paid monthly, and you worked more than 40 hours in a week, how might you be compensated for your overtime work?

## SOLUTIONS

1. People can be paid weekly, biweekly, semimonthly, monthly, daily, hourly, annually, by contract, on commission, and by piecework.
2. Answers will vary. Examples of daily, hourly, or weekly paying jobs include temp work, administrative jobs, part-time work, and construction jobs. Examples of biweekly, semi-monthly, and monthly paid jobs include full-time work, retail jobs, administrative work, teaching, and clerical positions. Jobs paid on a piecework basis include delivering newspapers or flyers, manufacturing, sewing, floor installation, and cabinet installation. Commission based jobs include retail sales, car sales, and selling real estate. Contract work includes house painting and construction.
3. Answers will vary. One advantage to weekly pay is having more pay periods a year (52 rather than 12). Another advantage is that you would be paid sooner when you start a new job. One reason most workers are not paid weekly is because it would be expensive for a company to have to process payroll payments every week.
4. Most people who work on an annual salary don't get paid overtime. In some cases, an employer may offer time off in lieu of overtime pay.

## Salaries

- a fixed amount of money that is paid over one year.
- daily pay periods - salary divided by 365
- weekly pay periods - salary divided by 52 weeks
- bi-weekly pay periods - salary divided by 26
- monthly pay periods - salary divided by 12
- quarterly pay periods - salary divided by 4



## 52 weeks in a year <br> 2

$=26$ pays

12 months $\times 2$
$=24$ pays


## EXAMPLE \#2...

Amos was hired to be the office clerk at an insurance company. His annual salary will be $\$ 34756.00$.
a) Why is Amos not paid annually for his work?
b) Would he earn more each pay period if he were paid semi-monthly or biweekly?
Semi-monthly:

| $\frac{\$ 34756.00}{24}$ | Biweekly: |
| :---: | :---: |
| $\$ 1448.17$ |  |
| $\$ 34756.00$ |  |
| 26 |  |
| $\$ 1336.97$ |  |




## EX \#3:

Laura's regular rate at her job in a warehouse is $\$ 9.86$ an hour. She works 8 hours a day. She has to work an extra shift on a holiday, and her overtime rate is time and a half.
a) What are Laura's gross earnings for the holiday?

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\begin{array}{cl}
\begin{array}{l}
\text { "time and a halt" } \\
\$ 14.79 \times 8
\end{array} & \text { b) What is her hourly rate on the holiday? } \\
\$ 118.32 & \$ 9.86 \times 1.5=\$ 14.79
\end{array}
$$



EX \#4:
Gregor works as a glazier, a person who cuts and fits glass, at a window manufacturing company in Miramichi, NB. He earns $\$ 19.99 /$ h for 37.5 hours a week and time and a half for any hours over that. Gregor examines the schedule for the upcoming week, shown here.

| WEEKLY SCHEDULE |  |  |  |
| :--- | :--- | :--- | :--- |
| Employee <br> Name | Day | Start time | End time |
| Gregor | Sunday |  |  |
|  | Monday | $8: 00 \mathrm{am}$ | $4: 00 \mathrm{pm}$ |
|  | Tuesday | $8: 15 \mathrm{am}$ | $4: 00 \mathrm{pm}$ |
|  | Wednesday | $8: 00 \mathrm{am}$ | $3: 30 \mathrm{pm}$ |
|  | Thursday | $8: 00 \mathrm{am}$ | $4: 00 \mathrm{pm}$ |
|  | Friday | $9: 00 \mathrm{am}$ | $4: 15 \mathrm{pm}$ |
|  | Saturday | $8: 30 \mathrm{am}$ | $6: 30 \mathrm{pm}$ |
|  |  |  |  |

a) Describe your strategy for determining the number of hours Gregor will work each day and express these amounts as decimals.
b) How many hours of overtime will he work?


Ritchie Wharf Park is a popular tourism destination for those visiting Miramichi, New Brunswick.



## Employers don't usually pay for every minute. Round off the hours to the nearest quarter hour.

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| Employee Name | Day | Start time | End time |
| :---: | :---: | :---: | :---: |
| Gregor | Sunday |  |  |
|  | Monday | 8:00 am | 4:00 pm |
|  | Tuesday | 8:15 am | 4:00 pm |
|  | Wednesday | 8:00 am | 3:30 pm |
|  | Thursday | 8:00 am | 4:00 pm |
|  | Friday | 9:00 am | 4:15 pm |
|  | Saturday | 8:30 am | 6:30 pm |

a) Describe your strategy for determining the number of hours Gregor will work each day and express these amounts as decimals.


## ONE LAST EXAMPLE...

Liberty works as a plumber. She receives $\$ 24.50 / \mathrm{hr}$ plus time and a half for the first 8 hours of overtime and double time for anything beyond that time. If she has worked a 50 hour week, what is her gross pay?


| JOBS AND CHORES THAT REQUIRE MATH |  |
| :--- | :--- |
| Job/chore | Math used |
| retail sales | calculating purchase amounts, <br> including taxes and discounts |
| restaurant worker | calculating tips |
| working at an <br> amusement park | counting tickets, making sales, <br> estimating wait times |
| stocking shelves | calculating how much stock fits on <br> shelves and how much a dolly can <br> carry at one time |
| newspaper delivery | using reason and logic to determine <br> the best routes, estimating how <br> long delivery takes |
| cooking | measuring ingredients, calculating <br> timing |
| cleaning | measuring cleaning products, <br> mixing solutions |
| laundry | measuring detergent, telling time |



## HOMEWORK... Page 60 <br> Questions 1 to 10

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